

1/7

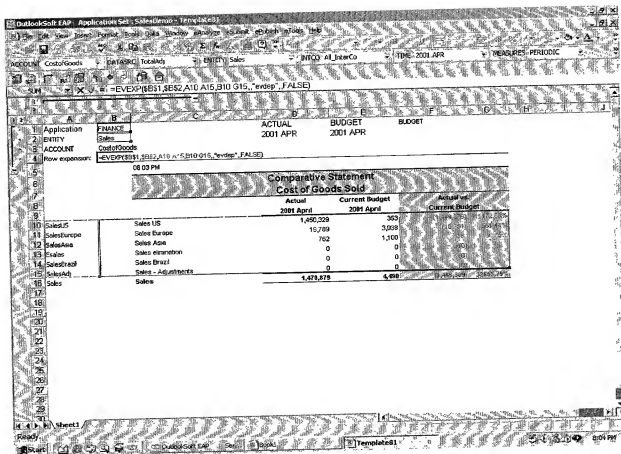


FIG. 1



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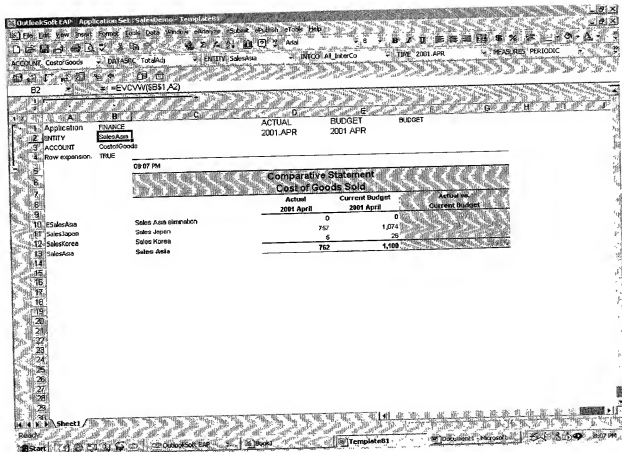


FIG. 3

OutlookSoft EAP - Application Sub-Salesperson (Template11)

ACCOUNT: Cost of Goods    DATE: 2001 APR    TIME: 2001 APR    REQUIRES: (P)EADIC

Entity: Sales    SalesUS    SalesEurope    SalesAsia    Sales    SalesOrnt

08:11 PM

**Consolidating Analysis**  
**Sales**  
**Profit & Loss**

	Sales US	Sales Europe	Sales Asia	Sales elimination	Sales Ornt
11 Revenue	14,003,167	17,895,928	2,935,674	0	0
12 IC Sales	2,750,015	0	0	0	0
13 TotRev	18,764,212	17,895,928	2,935,674	0	0
14 Raw Materials	824,775	9,308	0	0	0
15 Direct Labor	487,080	11,481	724	0	0
16 Overhead Costs	50,474	0	0	0	0
17 IC Cost	3	0	0	0	0
18 Cost of Goods Sold	1,480,329	10,789	762	0	0
19 Gross Margin	12,554,858	17,630,440	2,935,912	0	0
20 S&M Exp	16,334	80,719	2,552	0	133
21 R&D Exp	0	0	877	0	0
22 Sales Exp	0	405	0	0	0
23 Dept Exp	16,524	81,124	3,229	0	134
24 Depreciation	0	788	720	0	521
25 Amortization	0	0	435	0	783
26 IC Diff	34,622	136	0	0	625
27 Non-Dept Exp	0	720	1,152	0	709
28 Total Operating Expense	16,624	81,862	4,282	0	1,168
29 Operating Income	12,438,224	17,456,726	2,931,430	0	0

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FIG. 4

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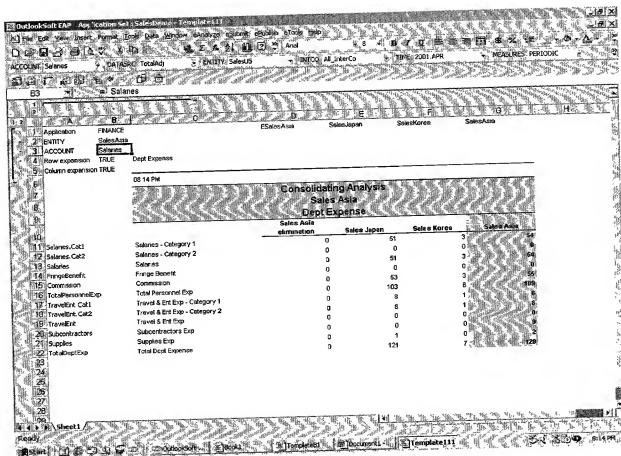


FIG. 5

OutlookSoft ERP - Application Software - Sales Department - Internet View

ACCOUNT: Revenue    DATE: 2001 APR    ENTER: WORLDWIDE1    INFO: AL\_WORLD

EVGWWEST1.A3

ENTRY	ACCOUNT	CATEGORY	TIME	2001
1	Revenue	ACTUAL	2001 APR	
2	Flow expansion	TIME		
3				
4	ACTUAL	Sales	Actual	24,587,569
5	ACTUAL	RD	Actual et Budget Rates	0
6	BUDGET	Manufactur	Current Budget	0
7	FOCI	ConsCenter	Current Forecast	0
8	HC312	Eworldwide	New Forecast	0
9	MBUDGET	New Budget		#NODATA
10	MBUDGET1	New Budget V1		#NODATA
11	MBUDGET2	New Budget V2		#NODATA
12	REALISTIC	Realistic Scenario		#NODATA
13	OPTIMISTIC	Optimistic Scenario		#NODATA
14	PESSIMISTIC	Parametric Scenario		#NODATA
15	PESSIMISTIC			
16				
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31				

Sheet1

FIG. 6

